



26 July 2013

To whom it may concern

Re: Bob Hick Earthmoving Ltd

It is with pleasure that I provide this reference for Bob Hick Earthmoving Ltd and particularly Bob Hick himself.

I first met Bob Hick Earthmoving Ltd in 2006 when they came to work for us as an earthmoving subcontractor to Hick Bros Ltd on a large 2000 lot development in Tauranga for one of our development companies, Grasshopper Farms Ltd. The development was known as The Lakes.

It very soon became clear that Bob and his team were actually doing all the earthmoving themselves with their own plant. No plant was provided by Hick Bros Ltd. As such there was a very strong relationship formed between Grasshopper Farms Ltd and Bob Hick Earthmoving Ltd.

The 2006/2007 earthmoving season saw the completion of the previous earthmoving contractors earthworks contract moving approximately 300,000m³ of cut to fill.

The success of this this contract allowed us to enter into direct negotiation with Bob and Hick Bros Ltd for the completion of the remainder of all the earthworks for the site over a number of seasons.

The 2007/2008 season saw Bob Hick Earthmoving Ltd move approximately 600,000m³ of cut to fill, including removal of unsuitables, subsoil drains etc.

The 2008/2009 season saw Bob Hick Earthmoving Ltd handle over 1millionm³ of cut to fill. Part of that quantity was placed into a new NZTA bypass through the subdivision.

Bob Hick Earthmoving Ltd was able to meet the exacting standards required for compaction of the soil for both residential building platforms and NZTA roading subgrades. Bob's team assisted with the surveying and set out.



A significant benefit from working with Bob Hick Earthmoving Ltd was the ease of the earthmoving schedule where the volumes for the different leads of cut to fill were averaged across the total volume for the season. This made the monthly measure and claims very easy to manage.

In all of my development career I have never met a more experienced earthmoving contractor who understands how to manage difficult soils and at the same time construct and manage all the environmental controls from silt control to dust management.

I have no hesitation in recommending Bob Hick Earthmoving Ltd for any proposed earthmoving contract if you require a job well done, on time and want to work with one of the most accommodating, well liked personable team there is.

Yours faithfully,

Graeme Lee
Managing Director
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